

# BEGINNING FARMER ROADMAP

UNIVERSITY OF  
MARYLAND  
EXTENSION

BEGINNING  
Farmer Success 

## Farm Establishment

- ★ Acquiring a Farm Property
- ★ Understanding Zoning for Farms
- ★ Soil Health
- ★ Farmland Preservation
- ★ Resources

I like agriculture and want to start a farm!

I have a farm and not sure what to produce.

## Enterprise Selection

- ★ Formulate a Farm Strategy
- ★ Organic Certification
- ★ Farm Equipment
- ★ Food Safety
- ★ Resources

I have a product and need a plan.

## Business Planning

- ★ Farm Business Planning
- ★ Financial Planning
- ★ Master Marketing
- ★ Resources

I have a plan and am ready to start farming.

## Start Farming

- ★ Licenses, Permits and Certifications
- ★ Human Resources
- ★ Labor Laws
- ★ Insurance Overview
- ★ Resources

On your way to establishing a successful farm!

